

Package ‘logitr’

August 13, 2021

Title Logit Models w/Preference & WTP Space Utility Parameterizations

Version 0.3.0

Description Estimation of multinomial (MNL) and mixed logit (MXL) models in R. Models can be estimated using “Preference” space or “Willingness-to-pay” (WTP) space utility parameterizations. Weighted models can also be estimated. An option is available to run a multi-start optimization loop with random starting points in each iteration, which is useful for non-convex problems like MXL models or models with WTP space utility parameterizations. The main optimization loop uses the ‘nloptr’ package to minimize the negative log-likelihood function. Additional functions are available for computing and comparing WTP from both preference space and WTP space models and for predicting expected choices and choice probabilities for sets of alternatives based on an estimated model. MXL models assume uncorrelated heterogeneity covariances and are estimated using maximum simulated likelihood based on the algorithms in Train (2009) “Discrete Choice Methods with Simulation, 2nd Edition” <doi:10.1017/CBO9780511805271>.

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Encoding UTF-8

LazyData true

RoxygenNote 7.1.1

VignetteBuilder knitr

Depends R (>= 3.5.0)

Suggests dplyr, fastDummies, knitr, rmarkdown, here, ggplot2, testthat

Imports nloptr, stats, randtoolbox, MASS

URL <https://github.com/jhelvy/logitr>

BugReports <https://github.com/jhelvy/logitr/issues>

NeedsCompilation no

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Repository CRAN

Date/Publication 2021-08-13 18:20:02 UTC

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cars_china	<i>Stated car choice observations by Chinese car buyers</i>
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Description

Data from Helveston et al. (2015) containing 448 stated choice observations from Chinese car buyers and 384 stated choice observations from US car buyers. Conjoint surveys were fielded in 2012 in four major Chinese cities (Beijing, Shanghai, Shenzhen, and Chengdu), online in the US on Amazon Mechanical Turk, and in person at the Pittsburgh Auto show. Participants were asked to select a vehicle from a set of three alternatives. Each participant answered 15 choice questions.

Usage

```
data(cars_china)
```

Format

Variable	Description
id	individual identifiers
obsnum	identifier for unique choice observation
choice	dummy code for choice (1 or 0)
hev	dummy code for HEV vehicle type (1 or 0)
phev10	dummy code for PHEV vehicle type w/10 mile electric driving range (1 or 0)
phev20	dummy code for PHEV vehicle type w/20 mile electric driving range (1 or 0)
phev40	dummy code for PHEV vehicle type w/40 mile electric driving range (1 or 0)
bev75	dummy code for BEV vehicle type w/75 mile electric driving range (1 or 0)
bev100	dummy code for BEV vehicle type w/100 mile electric driving range (1 or 0)
bev150	dummy code for BEV vehicle type w/150 mile electric driving range (1 or 0)
phevFastcharge	dummy code for whether PHEV vehicle had fast charging capability (1 or 0)
bevFastcharge	dummy code for whether BEV vehicle had fast charging capability (1 or 0)

price	price of vehicle (\$USD)
opCost	operating cost of vehicle (US cents / mile)
accelTime	0-60 mph acceleration time (seconds)
american	dummy code for whether American brand (1 or 0)
japanese	dummy code for whether Japanese brand (1 or 0)
chinese	dummy code for whether Chinese brand (1 or 0)
skorean	dummy code for whether S. Korean brand (1 or 0)
weights	weights for each individual computed so that the sample age and income demographics matched with those of the population

Source

Raw data downloaded from [this repo](#)

References

Helveston, J. P., Liu, Y., Feit, E. M., Fuchs, E. R. H., Klampfl, E., & Michalek, J. J. (2015). "Will Subsidies Drive Electric Vehicle Adoption? Measuring Consumer Preferences in the U.S. and China." *Transportation Research Part A: Policy and Practice*, 73, 96–112. doi: [10.1016/j.tra.2015.01.002](https://doi.org/10.1016/j.tra.2015.01.002)

Examples

```
data(cars_china)

head(cars_china)
```

cars_us

Stated car choice observations by US car buyers

Description

Data from Helveston et al. (2015) containing 448 stated choice observations from Chinese car buyers and 384 stated choice observations from US car buyers. Conjoint surveys were fielded in 2012 in four major Chinese cities (Beijing, Shanghai, Shenzhen, and Chengdu), online in the US on Amazon Mechanical Turk, and in person at the Pittsburgh Auto show. Participants were asked to select a vehicle from a set of three alternatives. Each participant answered 15 choice questions.

Usage

```
data(cars_us)
```

Format

Variable	Description
id	individual identifiers
obsnum	identifier for unique choice observation
choice	dummy code for choice (1 or 0)
hev	dummy code for HEV vehicle type (1 or 0)
phev10	dummy code for PHEV vehicle type w/10 mile electric driving range (1 or 0)
phev20	dummy code for PHEV vehicle type w/20 mile electric driving range (1 or 0)
phev40	dummy code for PHEV vehicle type w/40 mile electric driving range (1 or 0)
bev75	dummy code for BEV vehicle type w/75 mile electric driving range (1 or 0)
bev100	dummy code for BEV vehicle type w/100 mile electric driving range (1 or 0)
bev150	dummy code for BEV vehicle type w/150 mile electric driving range (1 or 0)
phevFastcharge	dummy code for whether PHEV vehicle had fast charging capability (1 or 0)
bevFastcharge	dummy code for whether BEV vehicle had fast charging capability (1 or 0)
price	price of vehicle (\$USD)
opCost	operating cost of vehicle (US cents / mile)
accelTime	0-60 mph acceleration time (seconds)
american	dummy code for whether American brand (1 or 0)
japanese	dummy code for whether Japanese brand (1 or 0)
chinese	dummy code for whether Chinese brand (1 or 0)
skorean	dummy code for whether S. Korean brand (1 or 0)
weights	weights for each individual computed so that the sample age and income demographics matched with those

Source

Raw data downloaded from [this repo](#)

References

Helveston, J. P., Liu, Y., Feit, E. M., Fuchs, E. R. H., Klampfl, E., & Michalek, J. J. (2015). "Will Subsidies Drive Electric Vehicle Adoption? Measuring Consumer Preferences in the U.S. and China." *Transportation Research Part A: Policy and Practice*, 73, 96–112. doi: [10.1016/j.tra.2015.01.002](https://doi.org/10.1016/j.tra.2015.01.002)

Examples

```
data(cars_us)
```

```
head(cars_us)
```

dummyCode	<i>Add dummy-coded variables to data frame.</i>
-----------	---

Description

This function is depreciated. Use `fastDummies::dummy_cols()` instead.

Usage

```
dummyCode(df, vars)
```

Arguments

df	A data frame.
vars	The variables in the data frame for which you want to create new dummy coded variables.

Value

A dataframe with new dummy-coded variables added.

logitr	<i>The main function for estimating logit models</i>
--------	--

Description

Use this function to estimate multinomial (MNL) and mixed logit (MXL) models with "Preference" space or "Willingness-to-pay" (WTP) space utility parameterizations. The function includes an option to run a multistart optimization loop with random starting points in each iteration, which is useful for non-convex problems like MXL models or models with WTP space utility parameterizations. The main optimization loop uses the `nloptr()` function to minimize the negative log-likelihood function.

Usage

```
logitr(
  data,
  choice,
  obsID,
  pars,
  price = NULL,
  randPars = NULL,
  randPrice = NULL,
  modelSpace = "pref",
  weights = NULL,
```

```

panelID = NULL,
clusterID = NULL,
robust = FALSE,
numMultiStarts = 1,
useAnalyticGrad = TRUE,
scaleInputs = TRUE,
startParBounds = c(-1, 1),
standardDraws = NULL,
numDraws = 50,
startVals = NULL,
options = list(print_level = 0, xtol_rel = 1e-06, xtol_abs = 1e-06, ftol_rel = 1e-06,
  ftol_abs = 1e-06, maxeval = 1000, algorithm = "NLOPT_LD_LBFGS"),
parNames,
choiceName,
obsIDName,
priceName,
weightsName,
clusterName,
cluster
)

```

Arguments

<code>data</code>	The choice data, formatted as a <code>data.frame</code> object.
<code>choice</code>	The name of the column that identifies the choice variable.
<code>obsID</code>	The name of the column that identifies each choice observation.
<code>pars</code>	The names of the parameters to be estimated in the model. Must be the same as the column names in the <code>data</code> argument. For WTP space models, do not include price in <code>pars</code> .
<code>price</code>	The name of the column that identifies the price variable. Required for WTP space models. Defaults to <code>NULL</code> .
<code>randPars</code>	A named vector whose names are the random parameters and values the distribution: 'n' for normal or 'ln' for log-normal. Defaults to <code>NULL</code> .
<code>randPrice</code>	The random distribution for the price parameter: 'n' for normal or 'ln' for log-normal. Only used for WTP space MXL models. Defaults to <code>NULL</code> .
<code>modelSpace</code>	Set to 'wtp' for WTP space models. Defaults to "pref".
<code>weights</code>	The name of the column that identifies the weights to be used in model estimation. Defaults to <code>NULL</code> .
<code>panelID</code>	The name of the column that identifies the individual (for panel data where multiple observations are recorded for each individual). Defaults to <code>NULL</code> .
<code>clusterID</code>	The name of the column that identifies the cluster groups to be used in model estimation. Defaults to <code>NULL</code> .
<code>robust</code>	Determines whether or not a robust covariance matrix is estimated. Defaults to <code>FALSE</code> . Specification of a <code>clusterID</code> or <code>weights</code> will override the user setting and set this to 'TRUE' (a warning will be displayed in this case). Replicates the functionality of Stata's <code>cmcmmllogit</code> .

<code>numMultiStarts</code>	is the number of times to run the optimization loop, each time starting from a different random starting point for each parameter between <code>startParBounds</code> . Recommended for non-convex models, such as WTP space models and mixed logit models. Defaults to 1.
<code>useAnalyticGrad</code>	Set to <code>FALSE</code> to use numerically approximated gradients instead of analytic gradients during estimation. For now, using the analytic gradient is faster for MNL models but slower for MXL models. Defaults to <code>TRUE</code> .
<code>scaleInputs</code>	By default each variable in data is scaled to be between 0 and 1 before running the optimization routine because it usually helps with stability, especially if some of the variables have very large or very small values (e.g. $> 10^3$ or $< 10^{-3}$). Set to <code>FALSE</code> to turn this feature off. Defaults to <code>TRUE</code> .
<code>startParBounds</code>	sets the lower and upper bounds for the starting parameters for each optimization run, which are generated by <code>runif(n, lower, upper)</code> . Defaults to <code>c(-1, 1)</code> .
<code>standardDraws</code>	By default, a new set of standard normal draws are generated during each call to <code>logitr</code> (the same draws are used during each multistart iteration). The user can override those draws by providing a matrix of standard normal draws if desired. Defaults to <code>NULL</code> .
<code>numDraws</code>	The number of Halton draws to use for MXL models for the maximum simulated likelihood. Defaults to 50.
<code>startVals</code>	is vector of values to be used as starting values for the optimization. Only used for the first run if <code>numMultiStarts > 1</code> . Defaults to <code>NULL</code> .
<code>options</code>	A list of options for controlling the <code>nlopitr()</code> optimization. Run <code>nlopitr::nlopitr.print.options()</code> for details.
<code>parNames</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>pars</code> argument and a warning is displayed.
<code>choiceName</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>choice</code> argument and a warning is displayed.
<code>obsIDName</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>obsID</code> argument and a warning is displayed.
<code>priceName</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>price</code> argument and a warning is displayed.
<code>weightsName</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>weights</code> argument and a warning is displayed.
<code>clusterName</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>clusterID</code> argument and a warning is displayed.
<code>cluster</code>	No longer used as of v0.2.3 - if provided, this is passed to the <code>clusterID</code> argument and a warning is displayed.

Details

The `options` argument is used to control the detailed behavior of the optimization and must be passed as a list, e.g. `options = list(...)`. Below are a list of the default options, but other options can be included. Run `nlopitr::nlopitr.print.options()` for more details.

Argument	Description	Default
<code>xtol_rel</code>	The relative x tolerance for the <code>nloptr</code> optimization loop.	<code>1.0e-6</code>
<code>xtol_abs</code>	The absolute x tolerance for the <code>nloptr</code> optimization loop.	<code>1.0e-6</code>
<code>ftol_rel</code>	The relative f tolerance for the <code>nloptr</code> optimization loop.	<code>1.0e-6</code>
<code>ftol_abs</code>	The absolute f tolerance for the <code>nloptr</code> optimization loop.	<code>1.0e-6</code>
<code>maxeval</code>	The maximum number of function evaluations for the <code>nloptr</code> optimization loop.	<code>1000</code>
<code>algorithm</code>	The optimization algorithm that <code>nloptr</code> uses.	<code>"NLOPT_LD_LBFGS"</code>
<code>print_level</code>	The print level of the <code>nloptr</code> optimization loop.	<code>0</code>

Value

The function returns a list object containing the following objects.

Value	Description
<code>coef</code>	The model coefficients at convergence.
<code>logLik</code>	The log-likelihood value at convergence.
<code>nullLogLik</code>	The null log-likelihood value (if all coefficients are 0).
<code>gradient</code>	The gradient of the log-likelihood at convergence.
<code>hessian</code>	The hessian of the log-likelihood at convergence.
<code>startPars</code>	The starting values used.
<code>multistartNumber</code>	The multistart run number for this model.
<code>multistartSummary</code>	A summary of the log-likelihood values for each multistart run (if more than one multistart was used).
<code>time</code>	The user, system, and elapsed time to run the optimization.
<code>iterations</code>	The number of iterations until convergence.
<code>message</code>	A more informative message with the status of the optimization result.
<code>status</code>	An integer value with the status of the optimization (positive values are successes). Use statusCodes .
<code>call</code>	The matched call to <code>logitr()</code> .
<code>inputs</code>	A list of the original inputs to <code>logitr()</code> .
<code>data</code>	A list of the original data provided to <code>logitr()</code> broken up into components used during model estimation.
<code>numObs</code>	The number of observations.
<code>numParams</code>	The number of model parameters.
<code>freq</code>	The frequency counts of each choice alternative.
<code>modelType</code>	The model type, <code>'mnl'</code> for multinomial logit or <code>'mxl'</code> for mixed logit.
<code>weightsUsed</code>	TRUE or FALSE for whether weights were used in the model.
<code>numClusters</code>	The number of clusters.
<code>parSetup</code>	A summary of the distributional assumptions on each model parameter (<code>"f"="fixed"</code> , <code>"n"="normal distribution"</code>).
<code>parIDs</code>	A list identifying the indices of each parameter in <code>coef</code> by a variety of types.
<code>scaleFactors</code>	A vector of the scaling factors used to scale each coefficient during estimation.
<code>standardDraws</code>	The draws used during maximum simulated likelihood (for MXL models).
<code>options</code>	A list of options for controlling the <code>nloptr()</code> optimization. Run <code>nloptr::nloptr.print.options()</code> .

Examples

```
# For more detailed examples, visit
# https://jhelvy.github.io/logitr/articles/
```

```
library(logitr)
```



```
# Estimate a MNL model in the Preference space
mnl_pref <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("price", "feat", "brand")
)

# Estimate a MNL model in the WTP space, using a 10-run multistart
mnl_wtp <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("feat", "brand"),
  price = "price",
  modelSpace = "wtp",
  numMultiStarts = 10
)

# Estimate a MXL model in the Preference space with "feat" and "brand"
# following normal distributions
mxl_pref <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("price", "feat", "brand"),
  randPars = c(feat = "n", brand = "n")
)
```

miscmethods.logitr *Methods for logitr objects*

Description

Miscellaneous methods for logitr class objects.

Usage

```
## S3 method for class 'logitr'
logLik(object, ...)

## S3 method for class 'logitr'
terms(x, ...)

## S3 method for class 'logitr'
coef(object, ...)

## S3 method for class 'summary.logitr'
```

```

coef(object, ...)

## S3 method for class 'logitr'
summary(object, ...)

## S3 method for class 'logitr'
print(
  x,
  digits = max(3, getOption("digits") - 2),
  width = getOption("width"),
  ...
)

## S3 method for class 'summary.logitr'
print(
  x,
  digits = max(3, getOption("digits") - 2),
  width = getOption("width"),
  ...
)

## S3 method for class 'logitr'
vcov(object, ...)

## S3 method for class 'logitr_wtp'
print(
  x,
  digits = max(3, getOption("digits") - 2),
  width = getOption("width"),
  ...
)

```

Arguments

object	is an object of class logitr.
...	further arguments.
x	is an object of class logitr.
digits	the number of digits for printing, defaults to 3.
width	the width of the printing,

predictChoices

Predict choices

Description

Returns the expected choices for a set of one or more alternatives based on the results from an estimated model.

Usage

```
predictChoices(model, alts, altID, obsID = NULL)
```

Arguments

model	The output of a model estimated model using the <code>logitr()</code> function. Include if you want to compare true choices from actual observations (e.g. hold outs) to the predicted choices.
alts	A data frame of a set of alternatives for which to predict choices. Each row is an alternative and each column an attribute corresponding to parameter names in the estimated model.
altID	The name of the column that identifies each alternative in each set of alternatives.
obsID	The name of the column that identifies each set of alternatives. Required if predicting results for more than one set of alternatives. Defaults to NULL (for a single set of alternatives).

Value

A data frame with the predicted choices for each alternative in `alts`.

Examples

```
library(logitr)

# Estimate a preference space model
mnl_pref <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("price", "feat", "brand")
)

# You can predict choices for any set of alternative, such as hold out
# samples or within-sample. For this example, choices will be predicted for
# the full yogurt data set, which was used to estimate the model.

# Predict choices using the estimated preference space MNL model
choices <- predictChoices(
  model = mnl_pref,
  alts = yogurt,
  altID = "alt",
  obsID = "obsID"
)

head(choices)

# Compute the accuracy
chosen <- subset(choices, choice == 1)
chosen$correct <- chosen$choice == chosen$choice_predict
```

```
sum(chosen$correct) / nrow(chosen) # % correctly predicted
```

predictProbs *Predict expected choice probabilities*

Description

Returns the expected choice probabilities for a single set or multiple sets of alternatives based on the results from an estimated model.

Usage

```
predictProbs(
  model,
  alts,
  altID,
  obsID = NULL,
  computeCI = TRUE,
  ci = 0.95,
  numDraws = 10^4,
  alpha
)
```

Arguments

model	The output of a model estimated model using the <code>logitr()</code> function.
alts	A data frame of a set of alternatives for which to predict choice probabilities. Each row is an alternative and each column an attribute corresponding to parameter names in the estimated model.
altID	The name of the column that identifies each alternative in each set of alternatives.
obsID	The name of the column that identifies each set of alternatives. Required if predicting results for more than one set of alternatives. Defaults to NULL (for a single set of alternatives).
computeCI	Should a confidence interval be computed? Defaults to TRUE.
ci	The sensitivity of the computed confidence interval (CI). Defaults to <code>ci = 0.95</code> , reflecting a 95% CI.
numDraws	The number of draws to use in simulating uncertainty for the computed confidence interval.
alpha	The sensitivity of the computed confidence interval. No longer used as of v0.2.7 - if provided, a warning is shown and <code>ci</code> is computed from <code>alpha</code> .

Value

A data frame with the estimated choice probabilities for each alternative in `alts`.

Examples

```

library(logitr)

# Estimate a preference space model
mnl_pref <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("price", "feat", "brand")
)

# Create a set of alternatives for which to predict choice probabilities.
# Each row is an alternative and each column an attribute. In this example,
# two of the choice observations from the yogurt dataset are used
alts <- subset(
  yogurt, obsID %in% c(42, 13),
  select = c('obsID', 'alt', 'price', 'feat', 'brand'))

alts

# Predict choice probabilities using the estimated preference space MNL
# model
predictProbs(mnl_pref, alts, altID = "alt", obsID = "obsID")

```

recodeData	<i>Returns a list of the design matrix X and updated pars and randPars to include any dummy-coded categorical or interaction variables.</i>
------------	--

Description

Recodes the data and returns a list of the encoded design matrix (X) as well as two vectors (pars and randPars) with discrete (categorical) variables and interaction variables added to X , pars, and randPars.

Usage

```
recodeData(data, pars, randPars)
```

Arguments

data	The choice data, formatted as a data.frame object.
pars	The names of the parameters to be estimated in the model. Must be the same as the column names in the data argument. For WTP space models, do not include price in pars.
randPars	A named vector whose names are the random parameters and values the distribution: 'n' for normal or 'ln' for log-normal. Defaults to NULL.

Value

A list of the design matrix (X) and two vectors (pars and randPars) with discrete (categorical) variables and interaction variables added.

Examples

```
library(logitr)

data(yogurt)

# Recode the yogurt data
result <- recodeData(
  data = yogurt,
  pars = c("price", "feat", "brand", "price*brand"),
  randPars = c(feat = "n", brand = "n")
)

result$pars
result$randPars
head(result$X)
```

simulateShares

Simulate expected shares

Description

This function has been depreciated since logitr version 0.1.4. Use predictProbs() instead.

Usage

```
simulateShares(
  model,
  alts,
  obsIDName = NULL,
  priceName = NULL,
  computeCI = TRUE,
  alpha = 0.025,
  numDraws = 10^4
)
```

Arguments

model	The output of a model estimated model using the logitr() function.
alts	A data frame of a set of alternatives for which to simulate shares. Each row is an alternative and each column an attribute corresponding to parameter names in the estimated model.

obsIDName	The name of the column that identifies each set of alternatives. Required if simulating results for more than one set of alternatives. Defaults to NULL (for a single set of alternatives).
priceName	The name of the parameter that identifies price. Only required for WTP space models. Defaults to NULL.
computeCI	Should a confidence interval be computed? Defaults to TRUE.
alpha	The sensitivity of the computed confidence interval. Defaults to $\alpha = 0.025$, reflecting a 95% CI.
numDraws	The number of draws to use in simulating uncertainty for the computed confidence interval.

Value

A data frame with the estimated shares for each alternative in `alts`.

statusCodes

View a description the `nloptr` status codes

Description

Prints a description of the status codes from the `nloptr` optimization routine.

Usage

```
statusCodes()
```

Value

No return value; prints a summary of the `nloptr` status codes to the console.

Examples

```
statusCodes()
```

`wtp`*Get WTP from a preference space model*

Description

Returns the computed WTP from a preference space model.

Usage

```
wtp(model, price)
```

Arguments

<code>model</code>	The output of a "preference space" model estimated using the <code>logitr()</code> function.
<code>price</code>	The name of the parameter that identifies price.

Details

Willingness to pay is computed by dividing the estimated parameters of a utility model in the "preference" space by the price parameter. Uncertainty is handled via simulation.

Value

A data frame of the WTP estimates.

Examples

```
library(logitr)

# Estimate a preference space model
mnl_pref <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("price", "feat", "brand")
)

# Compute the WTP implied from the preference space model
wtp(mnl_pref, price = "price")
```

`wtpCompare`*Compare WTP from preference and WTP space models*

Description

Returns a comparison of the WTP between a preference space and WTP space model.

Usage

```
wtpCompare(model_pref, model_wtp, price)
```

Arguments

<code>model_pref</code>	The output of a "preference space" model estimated using the <code>logitr()</code> function.
<code>model_wtp</code>	The output of a "willingness to pay space" model estimated using the <code>logitr()</code> function.
<code>price</code>	The name of the parameter that identifies price.

Details

Willingness to pay (WTP) is first computed from the preference space model by dividing the estimated parameters by the price parameter. Then those estimates are compared against the WTP values directly estimated from the "WTP" space model. Uncertainty is handled via simulation.

Value

A data frame comparing the WTP estimates from preference space and WTP space models.

Examples

```
library(logitr)

# Estimate a MNL model in the Preference space
mnl_pref <- logitr(
  data = yogurt,
  choice = "choice",
  obsID = "obsID",
  pars = c("price", "feat", "brand")
)

# Compute the WTP implied from the preference space model
wtp_mnl_pref <- wtp(mnl_pref, price = "price")

# Estimate a MNL model in the WTP Space, using the computed WTP values
# from the preference space model as starting points
mnl_wtp <- logitr(
  data = yogurt,
```

```

choice      = "choice",
obsID       = "obsID",
pars        = c("feat", "brand"),
price       = "price",
modelSpace  = "wtp",
startVals   = wtp_mnl_pref$Estimate
)

# Compare the WTP between the two spaces
wtpCompare(mnl_pref, mnl_wtp, price = "price")

```

yogurt

Choice observations of yogurt purchases by 100 households

Description

Data from Jain et al. (1994) containing 2,412 choice observations from a series of yogurt purchases by a panel of 100 households in Springfield, Missouri, over a roughly two-year period. The data were collected by optical scanners and contain information about the price, brand, and a "feature" variable, which identifies whether a newspaper advertisement was shown to the customer. There are four brands of yogurt: Yoplait, Dannon, Weight Watchers, and Hiland, with market shares of 34%, 40%, 23% and 3%, respectively.

Usage

```
data(yogurt)
```

Format

Variable	Description
id	individual identifiers
obsID	identifier for unique choice observation
alt	alternative in each choice observation
choice	dummy code for choice (1 or 0)
price	price of yogurt
feat	dummy for whether a newspaper advertisement was shown to the customer (1 or 0)
brand	yogurt brand: "yoplait", "dannon", "hiland", or "weight" (for weight watcher)
dannon	dummy variable for the "dannon" brand (1 or 0)
hiland	dummy variable for the "hiland" brand (1 or 0)
weight	dummy variable for the "weight" brand (1 or 0)
yoplait	dummy variable for the "yoplait" brand (1 or 0)

Source

Raw data downloaded from the package mlogit v0.3-0 by Yves Croissant [archive](#)

References

Dipak C. Jain, Naufel J. Vilcassim & Pradeep K. Chintagunta (1994) A Random-Coefficients Logit Brand-Choice Model Applied to Panel Data, *Journal of Business & Economic Statistics*, 12:3, 317-328, doi: [10.1080/07350015.1994.10524547](https://doi.org/10.1080/07350015.1994.10524547)

Examples

```
data(yogurt)
```

```
head(yogurt)
```

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